



For Release:

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MERCEDES-BENZ REPORTS Q3 2021 SALES of 71,185 VEHICLES

ATLANTA – Mercedes-Benz USA (MBUSA) today reported Q3 2021 sales of 55,130 Mercedes-Benz models. Additionally, Mercedes-Benz Vans recorded Q3 sales of 16,055 bringing MBUSA to a grand total of 71,185 vehicles for the quarter, a decrease of -16.4% over the comparable period last year. On a year-to-date basis, MBUSA recorded sales of 215,776 Mercedes-Benz passenger vehicles and 37,767 Vans. This brings MBUSA's total year-to-date sales to 253,543 units, an increase of 9.9% versus 2020.

“Despite very strong demand across our lineup, the global semiconductor shortage created some supply challenges in Q3,” said Dimitris Psillakis, President and CEO of MBUSA. “Looking ahead, we are encouraged by the commitment of our dealer partners and the addition of the all new Mercedes-EQS to our lineup.”

Mercedes-Benz volume leaders in Q3 included the GLE, C-Class and GLC model lines. The GLE led totals with 11,874 units followed by C-Class with sales of 11,289. The GLC rounded out the top three with 7,982 units. Year-to-date, MBUSA's volume leaders were the GLE, GLC and C-Class with totals of 47,579; 38,131; and 29,084 respectively. SUVs accounted for 66.8% of total sales in 2021.

Q3 sales of Mercedes-AMG high-performance models totaled 7,184 units (-21.2%) with 31,384 vehicles sold year-to-date (36.7%).

Separately, Mercedes-Benz Certified Pre-Owned (MBCPO) models recorded sales of 36,446 vehicles during the third quarter of 2021, an increase of 4.1% versus Q3 2020. On a year-to-date basis, MBCPO sold 110,325 vehicles, an increase of 15.2% compared to last year.

About Mercedes-Benz USA

Mercedes-Benz USA (MBUSA), headquartered in Atlanta, is responsible for the distribution, marketing and customer service for all Mercedes-Benz products in the United States. MBUSA offers drivers the most diverse lineup in the luxury segment with model lines ranging from the sporty A-Class sedan to the flagship S-Class and the Mercedes-AMG GT Black Series.

MBUSA is also responsible for Mercedes-Benz Vans products in the U.S. More information on MBUSA and its products can be found at www.mbusa.com and www.mbvans.com.

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